

24  
COLOURS

Fawn  
Ingrain Brown  
Indigo Blue  
Green  
Azure  
Light Grey  
Purple  
Royal Blue  
Drab  
Earth  
Ivy Green  
Ingrain Green  
Slate  
Elephant  
Pastel Blue  
Scarlet  
Camel  
Russett  
Pea Green  
Olive  
Pearl  
Caledonian  
Grey  
Maroon  
White

# Salisbury Cover Paper

AS USED FOR THE  
COVERS OF THE  
TRADE CIRCULAR

Supplied in  
THREE FINISHES

Antique  
Linen &  
: Frieze :

40 & 53 lb. Medium 18×23  
50 & 67 lb. Royal 20½×25½  
60 & 80 lb. D. Crown  
20½×30½

All 504 Sheets

Sample Book on Application

R. T. Tanner & Co. Ltd  
DORSET ST., SALISBURY SQUARE,  
LONDON, E.C.4

# TANNER'S TRADE CIRCULAR

TO PRINTERS  
& STATIONERS



January  
1924

EXCLUSIVE  
TRADE  
CIRCULATION

R. T. Tanner & Co Ltd  
DORSET STREET, SALISBURY  
SQUARE, LONDON, E.C.4



# "TANGARA" TINTED PRINTINGS

A high-grade Paper at a low price  
—suitable for all commercial  
requirements.

*Supplied in the following exquisite tints:*

AZURE GREEN    APPLE GREEN  
NECTARINE      CANARY  
BLUEBELL        ROSE  
DARK GREEN    INDIAN RED  
                    DARK BLUE

*Stacked in:*

21 lb Large Post    42 lb D. Large Post  
24 lb Medium        48 lb D. Medium  
27 lb D. Crown      36 lb D. Crown

*All 504 Sheets*

The last three tints are stocked in 27 lb D. Crown only

Price per 4<sup>d</sup> lb  
10 Ream lots 3<sup>5</sup>d per lb.

R. T. Tanner & Co. Ltd  
DORSET STREET, SALISBURY SQUARE  
LONDON, E.C.4

Telephones  
CITY 7054 (3 lines).

Telegrams  
"Tanner, Fleet, London"

## Tanner's Trade Circular

A BOOK FOR EVERY PRINTER.



We are always delighted to see the new issue of Penrose's Annual, edited by Mr. William Gamble, and published by Percy Lund Humphries & Co., Ltd. It is always interesting, educative, and charming from cover to cover, the present issue for 1924, namely, the twenty-sixth volume, being no exception to the rule. In his review of the year's work the editor frankly states that there is no new achievement to record in colour block-making, no new principle has yet been discovered, or at least, nothing new has been applied to the method in use. At the same time he says, there are some who are sanguine enough to believe that it will soon be possible to have a fully-illustrated evening newspaper, and others, even more optimistic, who see the possibility of a colour-printed newspaper. Weekly newspapers, with illustrations in colours, are already printed regularly in America, so that it seems within the bounds of possibility, that we might soon see the advent of the daily newspaper with illustrations in colour. In this connection there are some very beautiful examples of colour photogravure in the present volume, and as Mr. Gamble says, "It seems as though photogravure has burst forth into its full glory only in the course of the past year, but actually some firms have been quietly working towards this end for some years past, and the process seems to be now taking practical commercial shape." Amongst the articles contributed to the volume the following will be found particularly interesting and useful. "A Right Spirit in Publishing," by Mr Stanley Morrison, whose new book "Typography through Four Centuries" we are looking forward to with deep interest. "Tri-colour, Engraving, Offset, and their new Competitor," by the Editor. "On Printing without Overlays," by R. B. Fishenden; "The Poster and Symbolism," by E. McKnight Kauffer; "Modern Swedish Book Production," by Erik Wettergren; "Publishers' Book Jackets," by G. A. Stephen; "Some Practical Hints on Photogravure," by A. H. Lockington; "Etching on Celluloid," by A. Audy; "Step and Repeat," by W. T. Wilkinson; "The Bawtree Photographic Type-Composing Machine," by A. E. Bawtree; "The Colorway," by Howard Farmer; "Process Screens," by Arthur Hatfi; "A Note on

# Series of Papers

WATERMARKED

**LENVALE  
HOLLINGWORTH  
KENT**

Manufactured by

Messrs. HOLLINGWORTH & Co  
TURKEY MILL, MAIDSTONE

Stocked by

R. T. TANNER & Co. Ltd

☞ *These papers are well known and have a world-wide reputation. We shall be pleased to sample any of the above named weights and sizes on request.*

**SUPPLIED AT MILL PRICES  
and stocked as follows:**

Cream Wove Large Post	11	15	18	21	23
" " Double Cap	.....	20	27		
" Laid Large Post	.....	18	21	23	
Azure Wove " "	.....	14	18	21	
" " Medium	.....			21	
Azure Laid Large Post	.....	18	21		

PRICES

15 lbs. <sup>and</sup> <sub>up</sub> 1/1d      14 lbs. <sup>and</sup> <sub>under</sub> 1/3d  
per lb. nett.

the Baskerville Type," etc. The illustrations are representative examples of photo-mechanical processes, and show to what a high state of perfection these processes have attained. That they have had a marked influence on the social life of the last quarter century cannot be gainsaid, says the editor. They have entirely changed the character of our books, our periodicals, our magazines, and our newspapers, and they have made possible that interesting feature of our times the daily illustrated newspaper. Penrose's Annual for 1924 should undoubtedly find a place on every printer's book-shelf, as on that of any individual who is interested in any way in the graphic arts.

The following gentlemen associated with the newspaper, printing, and allied trades were candidate at the General Election:—Birmingham (Duddeston), Ald. J. B. Burman (U.), head of Burman & Cooper, Ltd., printers. Epsom (Surrey), Sir G. Rowland Blades, Bt.\* (U.), head of the printing house of Blades, East & Blades. Isle of Thanet (Kent), the Hon. Esmond Harmsworth\* (U.), son of Lord Rothermere. Newcastle-upon-Tyne (North), Mr. A. G. Doyle\* (U.), newspaper director. Plymouth (Drake), Sir A. Shirley Benn\* (U.), member of the firm of Benn Bros., Ltd., trade journal publishers. Southampton, Captain Lord Apsley, D.S.O., M.C.\* (U.), eldest son of Lady Bathurst, of the *Morning Post*, of which he is a director. Southwark (East), Mr. T. E. Naylor, J.P. (Lab.), Secretary of the London Society of Compositors. Chippenham (Wilts), Mr. Bonwick, managing director of Loxley Bros., Ltd., printers, etc., London. Tamworth, Sir Edward Iliffe (U.), a member of the firm of Iliffe & Sons, printers and publishers, Coventry and London. East Islington, Captain A. U. M. Hudson (U.), a director of Messrs. Morgan Bros., publishers of trade and technical journals.  
\* Member of the late Parliament.

PHONE

CLERKENWELL 2428

WIRE

"LITHO.. LONDON"

**LITHO  
PRINTING**  
TOM BROAD,  
76-78, Clerkenwell Rd. LONDON, E.C.1  
**FOR THE  
TRADE**

ESTATE  
PLANS

COMMERCIAL  
& COLOUR

Incorporating THOMAS BROAD, 17, Featherstone Buildings, Holborn, W.C.1



BEFORE STOCK-TAKING

CLEARANCE LINES OF PURE

*Super-Calendered  
Papers*

AT VERY LOW PRICE

54 Rms.	No. 1134	26 lbs	Dble Crown	480
9	"	281 31	"	504
28	"	286 32	"	"
18	"	803 33	"	"
34	"	942 34	"	"
26	"	554 35	"	"
12	"	747 39	"	"
13	"	878 42	"	"
17	"	408 46	"	"
10	"	538 46	Dble Demy	504
80	"	35 48	"	"
11	"	595 56	"	"
6	"	609 60	"	"
10	"	995 70	"	"

To clear, any parcel **3<sup>d</sup>** per lb.Small lots 3<sup>hd</sup> per lb.

R. T. TANNER & Co. Ltd  
DORSET STREET, SALISBURY SQ.  
LONDON E.C.4

*News in Brief*

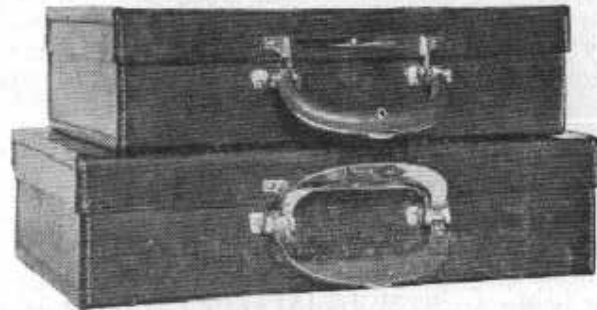
**T**HE Minister of Health and the Secretary for Scotland have appointed a committee with the following terms of reference:—To inquire into the present law and practice in regard to the rating of machinery and plant in England and Scotland respectively, to make recommendations as to the alterations which are desirable and practicable, having regard to the financial and other considerations involved, with a view to removing inequalities and if possible assimilating the law and practice of the two countries; and to make definite proposals for giving effect to such recommendations. The committee is as follows: Mr. Edward Shortt, K.C. (chairman), Mr. Gerald Eve, Mr. Hugh S. Gladstone, Mr. A. A. Lorimer, Sir Douglas Newton, K.B.E., Colonel Sir James Remnant, Bt., Mr. Matthew Lang Simpson, Mr. Joseph Spain, and Mr. J. T. White. The secretary is Mr. G. R. Hill, of the Ministry of Health, Whitehall, S.W.1.

Our only State newspaper is 258 years old, for it was on November 7, 1665, that the *London Gazette*, as we now call it, was first published. Its first issues were known as the *Oxford Gazette*, for Charles II., its founder, had been driven to the University city by the plague, but it took its present well-known name the following February, when the Court had returned to London. It is still published twice weekly, with its official announcements, notices of naval and military promotions and appointments, etc., including the lists of bankrupts.

A lengthy discussion took place at a recent Council meeting of the Federation of Master Printers, as to the line the Federation should take with regard to protection, but so many divergent views were expressed that it was found impossible to take any definite line of action.

In a recent issue of the *Nineteenth Century* there was an article by Mr. Howard Little, on the Ruskinian theory that the results of the introduction of labour-saving machinery are harmful and permanent. Mr. W. Howard Hazell has replied to the article, and states that printing trade improve-

WE MAKE all kinds of  
**Leather Goods**  
 of the best quality



The Attache Case here illustrated is fitted with a special handle with lock attachment. This entirely prevents the accidents which occur when the lock of the ordinary Attache Case is carelessly fastened allowing the Case to open and the contents to be scattered. The handle is divided into two, and when the two halves are brought together, the locking device comes into action, safely fastening the Case. A key is provided to lock the handle when necessary. These Cases are made of good stout hide, are of neat appearance and made in sizes:—

14 inch @ 17/6 . . . . . 16 inch @ 21/-

**R. T. TANNER & CO LTD**  
 DORSET STREET, SALISBURY SQUARE, LONDON E.C.4

ments have been made, not by one sweeping change that has revolutionised the industry, but by the continuous invention of machines that carry out a process, or part of a process, with less labour than formerly. He cites the invention of the composing machine: the growth in the size and the speed of printing machinery: the complicated binding machines whereby 130 women and about 170 men can accomplish in approximately 300 hours what formerly required approximately 1,050 hours of labour to produce. He also draws attention to the gigantic development which has been made in newspaper production, and very truly says that "The printing industry shows how necessary it is, when considering the effect of machinery on employment, not to examine only the actual trade, or part of the trade, concerned, but to consider the reaction owing to increased output on the industries that are allied to it." He further states that the numbers employed in England and Wales in printing, binding and lithographing were in 1871, 66,071; in 1881, 87,483; in 1891, 121,207; in 1901, 149,793, and in 1911, 184,075. These figures prove conclusively that the use of labour-saving machinery does not permanently reduce the number of persons employed, but, on the contrary, actually increases it.

A report issued by the Canadian Pulp and Paper Association states that the production of newsprint paper, by Canadian mills, during the first nine months of the current year, amounted to 944,820 tons. This quantity is considerably greater than the total previously reached in any complete year, with the exception of 1922, when the output was 1,081,364 tons.

By their ballot, the members of the Typographical Association have rejected a proposal for a special levy of a shilling a week on members earning half or more than half the minimum jobbing day case rate of the branch, and of sixpence per week on members earning less than half the jobbing day case rate, for a period of six months in order to create a special fund to assist in maintaining hours and wages at their present level.

A dinner, which was largely attended, was held recently to celebrate the 75th anniversary of the London Society of Compositors as a separate trade union. Each guest received a souvenir in the shape of an illustrated record of the society and its work, which was a veritable triumph of the printer's art.

It is announced that the *Daily Herald* will continue publication during 1924, and for an indefinite period after-

# SPECIAL CLEARANCES

# Art Papers

*We have purchased a further large consignment which are offered as follows :*

250 Reams 16-lbs. — — —  $\frac{1}{2}$ -sheet Medium,  $11\frac{1}{2} \times 18$   
 160 Reams 18-lbs. — — —  $\frac{1}{2}$ -sheet Medium,  $11\frac{1}{2} \times 18$   
 50 Reams 20-lbs. — — —  $\frac{1}{2}$ -sheet Medium,  $11\frac{1}{2} \times 18$

*All 480 Sheets*

PER  $4\frac{1}{4}$  d. LB.  
 20 Ream lots 4d.

40 Reams 72-lbs. Art — — — — — 23 x 36  
 30 Reams 50-lbs. — — — — — Double Crown  
 60 Reams 60-lbs. — — — — — Double Crown  
 25 Reams 100-lbs. — — — — — Quad Crown  
 40 Reams 120-lbs. — — — — — Quad Crown

*All 504 Sheets*

PER  $4\frac{3}{4}$  d. LB.  
 10 Ream lots  $4\frac{1}{2}$  d.

*Send your require-  
 ments early to pre-  
 vent disappointment  
 in delivery.*

140 Reams 65-lbs. Art, 23 x 36, 500 sheets.

PER 5 d. LB.  
 10 Ream lots  $4\frac{3}{4}$  d.

*Delivery made by  
 motor-vans to all  
 parts of the metro-  
 polis.*

## R. T. TANNER & CO. LTD

DORSET STREET, SALISBURY SQUARE, LONDON, E.C.4

TELEPHONE: CITY 7054 (3 lines)

TELEGRAMS: "TANNER. FLEET, LONDON" (as two words)



# Envelopes

**T**O keep pace with our orders we have been obliged to purchase two more Envelope machines. These are now being installed and will be working by the time our Magazine is issued.

**ENVELOPES  
IN ALL SIZES  
MADE TO ORDER  
COMPETITIVE PRICES**

**R. T. TANNER & Co. Ltd.**  
DORSET STREET, SALISBURY SQUARE  
LONDON, E.C.4

Telegrams  
"Tanner, Fleet, London"

Telephone  
City 7054; 3 lines

wards. It appears that the economies put in force after the last Trade Union Congress have reduced the weekly loss, and the advertisement revenue has risen substantially.

It is pleasing in these days to find that we still have a few optimists among our number. Speaking recently at an annual dinner, Mr. Sahlin, the Swedish Consul-General here, said that it was customary at public dinners to be mournful regarding the state of trade. It made the prosperity which was at hand so much sweeter. He said that forty years ago not more than 8,000 tons of chemical wood pulp came into this country, whereas close upon 400,000 tons was now brought annually into Great Britain. It was always a pet subject for discussion in Scandinavia that the British paper industry was "going to the dogs." It had been going there ever since he could remember.

The following members have been elected representatives of the Master Printers' Federation to the Federation of British Industries for the current year: Brig.-Gen. W. W. Bemrose, Lt.-Col. H. R. Fletcher, Mr. J. J. Keliher, Mr. J. MacLehose, Lt.-Col. J. R. Truscott, Mr. F. Waterhouse, Mr. R. Wilson and Mr. W. B. Wykes.

The following statement was made recently by Mr. A. E. Goodwin on behalf of the Master Printers' Federation: "At a special meeting of the Council of the Federation of Master Printers held in London a resolution was adopted calling attention to the unemployment that was being created by a new postal regulation, which is to come into force on January 1st, restricting the use of envelopes for the despatch of printed matter to a small size. Mr. A. E. Goodwin stated that a leading firm of envelope makers now had their machines standing idle, and had discharged a number of their employees because of this proposed regulation, orders for the old pattern envelope for use after January 1st having ceased. The attention of Parliamentary candidates is to be called to the proposed legislation to prevent British advertisers posting printed circulars and catalogues on the Continent, and they are to be urged to support this."

The National Union of Journalists has issued a report showing the amounts expended on the various benefits of the union for the period 1909 to 1922. Unemployment grants accounted for £12,797, special unemployment grants £515, benevolent grants £2,817, widows' and orphans' grants £1,125, war distress grants £9,301, victimisation grants £1,621, the total being £28,167.

CLEARANCE LINES in ANTIQUE TINTED  
**Papers and Boards**

Stocked in

52-lbs. DOUBLE LARGE POST  
 35-lbs. - - - - MEDIUM

In Six Tints:

Buff, White, Green, Blue, Grey and Pink

Price **4½<sup>d.</sup>** Per lb.

10 Ream Lots - 4½<sup>d.</sup> per lb.

**BOARDS**

24-lbs. - - ROYAL BOARDS  
 White, Primrose, Buff, Green, Lilac, Grey

Price **9/-** per Gross

10 Gross lots - 8/9 per Gross

R. T. TANNER & CO. LTD.

Offer of a few lots of Good Pure

**Mill Finished PRINTINGS**

80 Rms. No. 132 21-lbs. Demy, 480  
 43 .. .. 24-lbs. Royal, 504  
 84 .. .. 26-lbs. Royal, 480  
 40 .. .. 24-lbs. Toned Royal, 504  
 30 .. No. 521 50-lbs. 20½ × 27, 480  
 20 .. .. 419 30-lbs. Dble. Crown, 504

**3½ cwt. 3<sup>d</sup> lb nett**

Less 3½ cwt. 3½<sup>d.</sup> per lb. nett.

R. T. TANNER & Co. Ltd.

A new term in the following subjects will commence on 7th January, 1924, at the London School of Printing and Kindred Trades:—Salesmanship, Photo-Lithography, Offset Printing, Estimating and Costing. In order to ensure a place in these classes early application should be made at the School office, 61, Stamford Street, S.E.1.

The will of Dr. E. Knowles Muspratt, for many years chairman of the *Liverpool Daily Post and Mercury*, shows an estate valued at £434,842 net.; that of Mr. H. Fieldhouse, proprietor of the *Midland Daily Tribune*, Nuneaton, and of other papers, £10,921 net.; that of Alderman D. J. Davies, proprietor of the *South Wales Press*, at £2,142; that of Mr. R. H. Pye, cardboard box maker, of Seven Sisters Road, N., at £38,420; that of Mr. A. Wadham, proprietor of the *Machinery Market*, at £62,000; and that of Mr. J. Nuttall, of Bury, head of the firm of Messrs. Bentley & Jackson, paper-making engineers, at £11,970.

A report on profit-sharing has just been published by the Ministry of Labour. It shows that in the printing trades there are sixteen shops worked on profit-sharing lines, the number of employees participating in these undertakings being given as 5,511.

It would appear as though business was at last on the move, says the *World's Paper Trade Review*. Rather late in the day, perhaps, but nevertheless welcome. The movement, however, such as it is, has limitations and it would be unwise to enthuse over it extravagantly. Of course, there ought to have been activity long ago, and the depth of depression is seen in the fact that it required a general election and the Christmas trade combined to make any impression. Accordingly, it is difficult to say whether the improvement is temporary or not. At all events it will shortly be interrupted by the holidays. Let us hope that the upward course will be continued in the New Year.

So far as can be ascertained the earliest writing utensils were little pointed wooden sticks, but as these soon wore soft a paint brush came into use, with which, however, it was impossible to write quickly. Then came the reed, in use a long time, to be followed by goose-quills. The first metal pens were used in Nuremberg in the middle of the 16th century. Nibs of steel were first made by John Jaussen, at Aix-la-Chapelle, where he did a good trade with them till they died out again. The first steel-pen factory in England was set up by Mr. Mason, in Birmingham, at the beginning of the 19th century, which soon prospered and had many imitators.



# "308" Tinted Antique

|||  
Deckle  
Edge

Per 1000  
Large Cards at 5/6  
Corres. Cards at 6/-

Stocked in  
BLUE · MIGNONETTE  
PINK AND PRIMROSE

R. T. Tanner & Co. Ltd. Dorset Street - E.C.4 -

## ANYTHING IN COLOR!

Better, Quicker and Cheaper

Than can usually be obtained.

### PICTORIAL :: LITHOGRAPHED :: POSTERS

(in sheets up to 44 x 64 inches)

For Shipping, Railways, Pleasure Resort Announcements, etc.

WE DO THE JOB COMPLETE, making the Designs, Drawing on Stone or Plate and Printing, delivering the work ready for your customer. We will be pleased to assist you with any part of it.

By arrangement, we will submit competitive designs at our own expense.

We also undertake every kind of

COLOR PRINTING, as SHOWCARDS, LABELS, WRAPPERS, COLORED SUPPLEMENTS, MAGAZINE INSETS, CHILDREN'S PICTURE BOOKS, PICTURE POST CARDS, VIEW BOOKS, etc.

We are also publishers of

CHROMO ALMANACS, CARD CALENDARS, DAILY, WEEKLY and MONTHLY DATE BLOCKS, DECORATIVE and ADVERTISING :: TRANSPARENCIES, SPORTS CLUB FIXTURE SHEETS, :: PICTURES FOR BOX TOPS, TRADE MARK and DECORATIVE TRANSFERS FOR ENGINEERS AND DECORATORS, Etc.

INFORMATION, SAMPLES AND PRICES ON APPLICATION.

**TAYLOR BROS.** THE TRADE COLOR PRINTERS. **LEEDS.**

Telephone: 24396.

Wires: "Almanac," Leeds.

## Practical Notes

### CONDITIONS IN PUBLIC CONTRACTS.



MEMBER of the Federation of Master Printers has drawn the attention of the federation to the conditions imposed by the committee of a London authority in its form of tender for printing. After an examination of the conditions, the printer wrote to the committee declining to tender and explaining why. The federation's circular says that he has now forwarded to Mr. A. E. Goodwin the schedule and specification of the work, together with a copy of his letter to the committee. These will be brought to the notice of the Contracts and Legislation Committee. The clauses to which exception was taken are as follows:

Extract from Clause 11: "The contractor may be required to keep type standing for an indefinite period, for which no charge will be allowed."

Extract from Clause 13: "No extra charge will be allowed for night work, extra expedition, or overtime."

Clause 21 lays down the principle that the contractor is required to give preference to the employment of men on this work who have served in his Majesty's forces. With every desire to assist ex-Service men, it is obvious that it might not be possible to make use only of employees who had been in H.M. forces to do this particular work.

Clauses 22 and 23 call for guarantees under the Workmen's Compensation Act, &c., which are most unusual and which seem to have been inserted only to make the contract more complicated.

Clause 24 apparently makes the contractor responsible for consequential damages to an unlimited extent, and is one to which a printer should never be expected to agree.

Clause 27 places entirely in the hands of the committee the power of deciding whether the conditions of the contract have been carried out satisfactorily, without any appeal to an impartial authority.

The circular adds: "It is pleasing to know that at least one firm had the courage to decline such a contract and to state its reasons for so doing. This protest would have been more effective if other printers had also objected."—*The Printers' Register.*

## Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnership; Premises to Let and Wanted, etc.

Announcements from our customers to appear in these columns are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd. when they will be forwarded to advertisers.

WANTED.—Stabbing Machine in good condition—FRANCIS, PRINTERS, Southend-on-sea.

SECOND-HAND TYPE FOR SALE, cheap. About 100 Points of good jobbing types in cases; also Frames, Case Racks, Negligé Racks, etc., etc. A Super-Royal "Columbian" Press prints a Dble. Crown in perfect condition and easy to work. Iron Ink Table, Press Rollers and Mould. A Copying Press, and several Glass Partitions, as specimen Show Case and Benches. For disposal separately or otherwise (space required). Specimens of Types sent upon application.—PATRICK, 67 Wells Street, Oxford Street, W.1.

YOUNG LADY SHORTHAND TYPIST seeks to improve position; experienced; capable—E.H., c/o R. T. TANNER & Co., Ltd.

FOR SALE—D. Demy (Dawson) Wharfedale, Flyers, geared inking and distributing, variable ink feed. Quad Royal ditto, flyers, geared inking, etc., draw and cutter. Demy Folio (Payne), geared inking, etc. and ink feed.—"D" c/o R. T. TANNER & Co. Ltd.

The Headmaster of Moreland Street (Finchley) R.C.I. L.C.C. School wishes to find an opening for one of his Scholars (age 14) who already has a fair knowledge of the Case and the Composing Room. Please communicate with the Headmaster as above.

21-INCH CUTTING MACHINE, Hughes & Kimber, two knives, seen working, replaced by larger, good condition.—KERRITT, 44 & 46 Regent Street, Brighton.

FOR SALE—900, Gullotine, Furnival, perfect condition. Can be seen working. £25 or nearest offer.—B.P.W., 70 Silchester Rd., London, W.10.

GENERAL OVERSEER or Foreman Comp. is open to engagements. Good all round knowledge, reliable.—W.K. c/o R. T. TANNER & Co. Ltd.

PRINTING—Old established PRINTING WORKS, S.E. London for Sale. Good returns and reason for disposal. Largest (City) customer would give preferential consideration. Amount required about £2,000 including leasehold premises. Reasonable offer entertained.—S.L. c/o R. T. TANNER & Co., Ltd.

LETTERPRESS MACHINE OVERSEER shortly disengaged owing to amalgamation; all round experience, good organiser and disciplinarian.—"B" 218 St. John's Road, Walthamstow, E.17.

EXPERIENCED PRACTICAL PRINTER, with wide knowledge of trade generally, desires post as General Overseer or Foreman Comp.—"W.K." c/o R. T. TANNER & Co., Ltd.

LETTERPRESS MACHINE ROOM MANAGEMENT classed, by a keen and competent organizer, shortly disengaged through amalgamation, age 40, full experience with all classes of work and machines, up-to-date methods, quick output assured, first class credentials, preferably Non Sec.—"A.T." c/o R. T. TANNER & Co., Ltd.

A YOUNG MAN, aged 21, requires situation as jobbing hand in the printing, fully experienced. Good References.—"R.P.W." c/o R. T. TANNER & Co., Ltd.

FOR SALE—Blocking Presses: One Mackey 16 ins. by 10 ins., £12; 1 Kampe 10½ ins. by 7½ ins., £15; 1 Kampe 9½ ins. by 7½ ins., £13; 1 Kampe 10 ins. by 8 ins., fitted for power, as new, £30.—"C.S." c/o R. T. TANNER & Co., Ltd.

MAN (young, married, age 28 years, desires position as Counter Salesman or Estimating Clerk. Fourteen years Trade Experience.—"W.T.P." c/o R. T. TANNER & Co., Ltd.

# BELGRANO COVERS

Stocked as follows:

18-23 . . . 50 lb

21-25½ . . . 65 lb

21-30½ . . . 75 lb

504 Sheets

In six delicate tints  
as follows:

Amber, Blue, Grey,

Lilac,

Gold, Mignonette

Sample Book  
on  
Application

Made in linen  
finish only.

Inexpensive Covers  
suitable for all purposes

R. T. Tanner & Co. Ltd  
Salisbury Square, Fleet Street, E.C.4

Telephone  
CITY 7054 (4 lines)

Telegram  
"Tanner, Fleet, London."  
(Let Press men)